

Flyers Energy helps Sukut Equipment Parts & Rentals double oil drain intervals and optimize fleet operations



Energy lives here™

CAT equipment | Sukut Equipment Parts & Rentals | Southern California, United States

Situation

For Sukut Equipment Parts and Rentals, a company that's been around for more than 33 years, dependability is everything. With a fleet consisting of more than 300 pieces of Caterpillar equipment - including scrapers, excavators, rock trucks, bulldozers, and motor graders - ensuring the reliability of its machine components and the capability of its distributor resources is essential in order to continue to meet this expectation.

To enhance its business and ensure that fleet maintenance remains minimal, Sukut Equipment has worked with Flyers Energy, a licensed ExxonMobil distributor, for more than two decades. According to Mike Ortiz, Sukut Equipment's president, Flyers Energy has provided immediate and constant access to both high-performance products and resources from the **Mobil ServSM Engineering** team.

"When we pick up the phone, or when we have an issue, Flyers is always available," said Ortiz. "Price is important, but we also see great value in having a reliable contact that's always on standby."

Recommendation

To further streamline Sukut Equipment's operations, Flyers Energy and the **Mobil Serv Engineering** team closely reviewed the company's machinery and maintenance practices during numerous regular inspections. Based on their observations, they proposed switching to **Mobil DelvacTM 1300 Super** high-performance diesel engine oil to help Sukut Equipment safely extend oil drain intervals and ultimately reduce required human-machine interaction throughout the fleet.

Impact

By maintaining a tight-knit partnership with Flyers Energy and following its recommendation to use

Mobil Delvac 1300 Super, Sukut Equipment was able to reduce oil consumption by **90,000 gallons** per year. These benefits generated company-estimated savings exceeding US \$1 million.

Partnering with Flyers Energy and the Mobil Serv Engineering team has allowed Sukut Equipment to:

- **Extend oil drains by 2x**
- **Generate more than \$1 million in annual savings**
- **Reduce lubrication maintenance by 1,800 hours per year**
- **Reduce oil consumption by 90,000 gallons per year**

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This Proof of Performance is based on the experience of a single customer. Actual results can vary depending upon the type of equipment used and its maintenance, operating conditions and environment, and any prior lubricant used. In this document, ExxonMobil means Exxon Mobil Corporation or one of its affiliates.

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